



**005**  
LICENSED TO BUILD

# AWIC AWARDS

**FRIDAY 4TH SEPTEMBER 2026**

Pullman Brisbane, King George Square  
5.30pm - 11pm

## **NOMINATION RESPONSE QUESTIONS**

### SALES EXTRAORDINAIRE

#### **CAREER PROGRESSION**

Please describe your pathway into the construction industry, including your current position and your primary responsibilities. How have you exceeded your internal sales targets or KPIs over the past year. Provide specific examples of key achievements.

#### **RELATIONSHIP BUILDING & INDUSTRY INVESTMENT**

Share how you have demonstrated a commitment to building long-term relationships within the construction industry. Include examples of how these relationships have benefited your clients or your organisation.

#### **CREATIVE STRATEGIES & ADAPTABILITY**

Provide an example of a creative or innovative approach you've used to meet or exceed sales goals in a changing market environment.

#### **SUPPORT FOR WOMEN'S ADVANCEMENT**

In what ways have you actively supported or mentored women within your network or organisation?

#### **FUTURE GOALS & INDUSTRY CONTRIBUTION**

What are your future goals for sales and relationship-building in construction? How do you plan to continue contributing to the industry and supporting women's participation?

For more information or any questions regarding the AWIC Awards, please send us an email at [awards@awic.org.au](mailto:awards@awic.org.au) and a team member will be in touch.